**Mr. Rick Jacobs, Principal Consultant in Jacobs, et al., LLC, Phoenix, AZ**

Rick Jacobs is principal consultant in Jacobs et al., LLC, a training and business consultancy. Jacobs et al. primarily focuses on public safety, private security, and military training and development and advises commercial organizations on learning and development, business and marketing strategy, and business development.

Rick was a deputy sheriff for the Spotsylvania County Sheriff’s Office in Virginia from 2000-2010. His extensive training and development background began in the early ’90s as a firearms instructor and range master for a law enforcement supply store in Salt Lake City, UT. Rick also worked as an adjunct faculty at several universities and colleges for criminal justice degrees and non-degree graphic design courses. In addition, he was an instructor for law enforcement training as a deputy and, through his training organization that provided training facilitation to agencies in the Virginia area. He became passionate about the science of developing training with his role as an instructional systems designer with the Department of Defense, Joint Personnel Recovery Agency. Since his discovery of processes and methodology in developing training, Rick has championed bringing these capabilities to law enforcement instructors and other industries such as technology and graphic arts.

While a deputy sheriff, he received a Medal of Merit for contributing to recovery efforts in New York City, NY, for the 9/11 terrorist attacks and several unit and individual citations. He was an FTO, firearms instructor, general instructor, and bike patrol officer, focusing on patrol tactics, officer safety, and training new instructors on developing training. He specialized in developing force-on-force and scenario-based training, as well as developing in-field testing concepts. Rick has a certificate in Instructional Systems Design from Langevin Systems, a BS in Philosophy from the University of Utah, and an MS in Criminal Justice from Virginia Commonwealth University. While working on his master’s degree, he received a governor’s pin in 2006 from Governor Warner and a letter of recommendation for analysis of, and contributions to, the Virginia Strategic Initiative Plan.